



INVESTMENT SALES

Experience and market knowledge is everything when it comes to a successful investment strategy. You'll have the guarantee of knowing that at The Aspect Team, **our team of professionals are consistently recognized in the industry for their ability to execute across the broad spectrum of all property types.** We work closely with national institutions, REITs, and private investors seeking to maximize their real estate position and strategies for properties ranging from portfolios of owned real estate and non-performing loans to single-tenant net leases, multifamily properties, hotels, industrial parks, and corporate headquarters.

Our relationship approach to working with clients means that we tailor each deal to focus on what our client needs to ensure success. **We maintain active partnerships with buyers of investment and development properties** and continually track activity along product type, value range, and geographic area, including a keen focus on municipalities and off-market.

We offer you leadership in specific sectors of investment sales and acquisitions, the structuring of sale-leasebacks, and finance for first mortgage, mezzanine, and construction loans. With us representing you as our client in investment sales, **you'll have the security, trust and confidence of knowing that achieving your investment strategy is our utmost importance.**

MARKET SECTORS

RETAIL

INDUSTRIAL

OFFICE

MULTI-FAMILY

LAND

HOTELS

SENIOR LIVING

SELF STORAGE

"Dave Stassel (of Aspect) has found unique opportunities for his commercial real estate customers, providing expert market intelligence and identifying valuable opportunities."

J.R. Wetzel, Senior Managing Director
Black Creek Group

"David Girty (Aspect co-founder) was retained for our most important Orange County Asset and found that he far exceeded all of our expectations."

John B. Cornuke, Managing Director,
TIAA-CREF

The Aspect Team has been paramount for our acquisition & disposition efforts. Their brokerage and advisory services by far exceeded all expectations."

John B. Cornuke, Managing Director,
TIAA-CREF

THE ASPECT TEAM

ABOUT

Every business is built on specific expertise, and growing a business requires expertise across multiple platforms. The Aspect Team understands your real estate to be a critical attribute of your businesses' growth potential. We're here to provide commercial real estate expertise.

Because of our entrepreneurial mindset, we build a close, trust-based relationship with every client, starting from the first strategy meeting and lasting far into the future. As your exclusive commercial real estate broker in Orange County, you receive personalized commercial real estate services and expertise, regardless of the size of your company.

MEET THE TEAM

Dedicated to building a relationship with you, our client, that results in meeting your commercial real estate needs.



DAVID GIRTY
*Managing Director
and Co-Founder*

David's ability to focus on the details has paid dividends to his clients for 30+ years, and his efforts have resulted in long-term client relationships. From consulting with a new business to leading a large team in a complex lease transaction, David excels in every step of the process.



DAVE STASSEL
Managing Director

With a solid reputation over 30+ years in the industry, Dave has become a trusted negotiator whom clients rely on for all their real estate transactions. With extensive experience in industrial leasing and purchase transactions, Dave provides his clients this leverage throughout the lease negotiation process.



NICK SEFARIAN
Associate

Nick recently graduated from the Kelley School of Business at Indiana University as a double major in Finance and International Business. Through his experience in wealth management as well as commercial real estate, Nick looks to add immediate value to all clients. He prides himself in his tenacious mentality through which he attributes his prior success in his endeavors.



ALEC GRIFFITH
Associate

David's ability to focus on the details has paid dividends to his clients for 30+ years, and his efforts have resulted in long-term client relationships. From consulting with a new business to leading a large team in a complex lease transaction, David excels in every step of the process.

WHAT WE DO

Tenant Representation
Landlord Representation
Investment Sales
Development Consulting
Corporate Services

CONTACT US



**THE
ASPECT
TEAM**



**LEE &
ASSOCIATES**

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