



LANDLORD REPRESENTATION

The goal of every landlord is to **secure and sustain occupancy with qualified tenants at optimal rents**. The Aspect Team makes it a priority to help you achieve this goal. Every landlord representation client receives our customized services - there's no one-size-fits-all.

After a strategic meeting with you, we begin a customized process that includes continuous, effective marketing campaigns to enhance investment value and desirability. Our team ingeniously and appropriately markets the property to a broad base of desirable tenants and industry brokers. Our in-house high-quality **processes result in stabilized occupancy, outstanding rents, and strong cash-flow assets**.

As a landlord, trust is of great importance. Knowing our team has a proven track record of confidence and integrity within the industry brings you peace of mind. Together we achieve and surpass our clients' requirements and needs.

Our integrated services platform combines dedicated, accountable professionals, process management tools, technology, and consistent processes with our outstanding knowledge of the Orange County market. **We get the job done. Call Aspect at 949-590-8080.**

MARKET SECTORS

RETAIL

INDUSTRIAL

OFFICE

MULTI-FAMILY

LAND

HOSPITALITY

SENIOR LIVING

SELF STORAGE

"David Girty (Aspect co-founder) is a tenacious and tireless professional who puts his client's objectives first. He is an out-of-the-box thinker who brings a unique perspective to problem-solving."

Paul Champagne, CRE, Managing Director,
CIGNA Realty Investors

"The team brought a true owner's perspective to the table in the negotiation of every lease we completed."

Timothy E. McChesney, Managing Director,
Transwestern Investment Company

"David Girty (Aspect co-founder) was retained for our most important Orange County Asset and found that he far exceeded all of our expectations."

John B. Cornuke, Managing Director,
TIAA-CREF

THE ASPECT TEAM

ABOUT

Every business is built on specific expertise, and growing a business requires expertise across multiple platforms. The Aspect Team understands your real estate to be a critical attribute of your businesses' growth potential. We're here to provide commercial real estate expertise.

Because of our entrepreneurial mindset, we build a close, trust-based relationship with every client, starting from the first strategy meeting and lasting far into the future. As your exclusive commercial real estate broker in Orange County, you receive personalized commercial real estate services and expertise, regardless of the size of your company.

MEET THE TEAM

Dedicated to building a relationship with you, our client, that results in meeting your commercial real estate needs.



DAVID GIRTY
*Managing Director
and Co-Founder*

David's ability to focus on the details has paid dividends to his clients for 30+ years, and his efforts have resulted in long-term client relationships. From consulting with a new business to leading a large team in a complex lease transaction, David excels in every step of the process.



DAVE STASSEL
Managing Director

With a solid reputation over 30+ years in the industry, Dave has become a trusted negotiator whom clients rely on for all their real estate transactions. With extensive experience in industrial leasing and purchase transactions, Dave provides his clients this leverage throughout the lease negotiation process.



NICK SEFARIAN
Associate

Nick recently graduated from the Kelley School of Business at Indiana University as a double major in Finance and International Business. Through his experience in wealth management as well as commercial real estate, Nick looks to add immediate value to all clients. He prides himself in his tenacious mentality through which he attributes his prior success in his endeavors.



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Development Consulting
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**LEE &
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NEWPORT BEACH

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INVESTMENT SALES

Experience and market knowledge is everything when it comes to a successful investment strategy. You'll have the guarantee of knowing that at The Aspect Team, **our team of professionals are consistently recognized in the industry for their ability to execute across the broad spectrum of all property types.** We work closely with national institutions, REITs, and private investors seeking to maximize their real estate position and strategies for properties ranging from portfolios of owned real estate and non-performing loans to single-tenant net leases, multifamily properties, hotels, industrial parks, and corporate headquarters.

Our relationship approach to working with clients means that we tailor each deal to focus on what our client needs to ensure success. **We maintain active partnerships with buyers of investment and development properties** and continually track activity along product type, value range, and geographic area, including a keen focus on municipalities and off-market.

We offer you leadership in specific sectors of investment sales and acquisitions, the structuring of sale-leasebacks, and finance for first mortgage, mezzanine, and construction loans. With us representing you as our client in investment sales, **you'll have the security, trust and confidence of knowing that achieving your investment strategy is our utmost importance.**

MARKET SECTORS

RETAIL	INDUSTRIAL	OFFICE	MULTI-FAMILY
LAND	HOTELS	SENIOR LIVING	SELF STORAGE

"Dave Stassel (of Aspect) has found unique opportunities for his commercial real estate customers, providing expert market intelligence and identifying valuable opportunities."

J.R. Wetzel, Senior Managing Director
Black Creek Group

"David Girty (Aspect co-founder) was retained for our most important Orange County Asset and found that he far exceeded all of our expectations."

John B. Cornuke, Managing Director,
TIAA-CREF

The Aspect Team has been paramount for our acquisition & disposition efforts. Their brokerage and advisory services by far exceeded all expectations."

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TENANT REPRESENTATION

We work exclusively on your behalf to **find and secure the ideal location to meet all of your business needs**. With us by your side, you'll reduce the work and spend less time finding the right location. You're free to focus on your business operations with confidence as we take care of all the leasing work.

Our process is customized and effective. As your commercial real estate broker, we start by meeting with you to learn your business and marketing plan, as well as your short and long-term goals. Equipped with this knowledge, we begin a comprehensive research of all spaces based on your parameters, while using our extensive knowledge and experience to advise you. Regardless of your specific leasing requirements, The Aspect Team continually communicates with the landlord to ensure your needs are met and that the terms of your lease match your requirements.

We know the market and we understand the importance of making sure your space matches your business goals. **And the great part is, there are no fees or costs to work with The Aspect Team**. We represent our clients with their best interest in mind; all brokerage fees are covered by the landlord.

We believe in providing you with quality representation. Our entire team works on your behalf. **Contact us today at 949-590-8080 to discuss your space needs and get the process started.**

MARKET SECTORS

OFFICE

INDUSTRIAL

RETAIL

SPECIAL PURPOSE

"Aspect was instrumental in helping my organization grow by leaps and bounds. They understand that corporate real estate is a big part of a service based businesses' public image."

David W. Klasing, Esq. CPA
Tax Law Offices of David W. Klasing

"The Aspect Team has become an essential resource for assisting brick and mortar retail, restaurant and service provider clients find their perfect space to launch or expand."

Karie Armstrong, Small Business Consultant,
Orange County, Inland Empire and Long Beach

"Grateful to have had the team of The Aspect Team looking into my best interests. They are professional and knowledgeable."

Chef Ross Pangilinan,
Terrace by Mix Mix

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